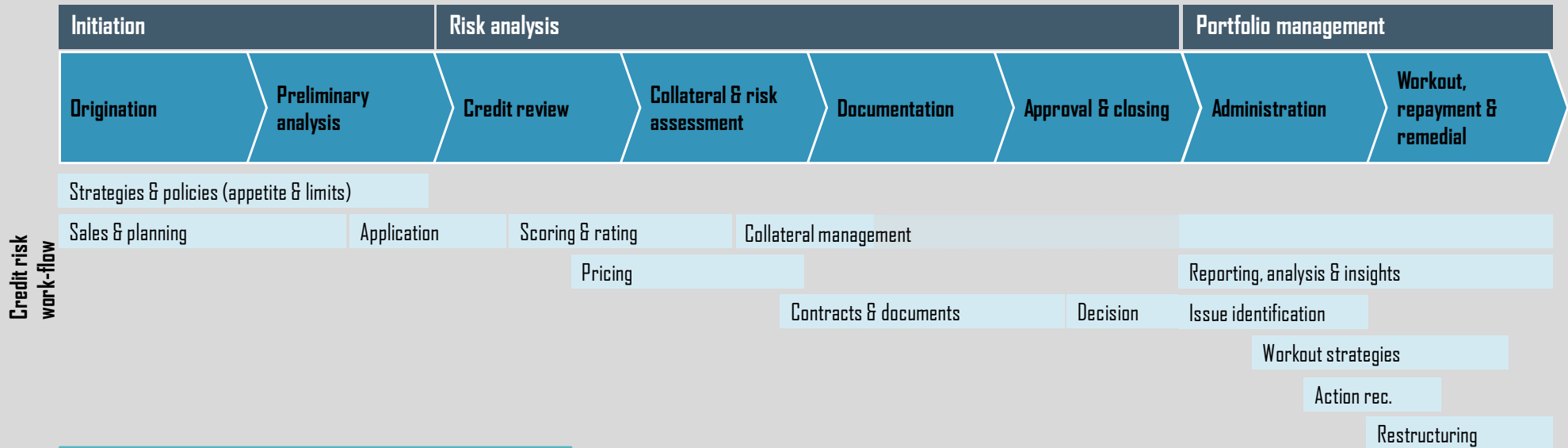


ESG INTEGRATION ... MORE THAN SUST. RISK ASSESSMENT

ESG – Credit Process for Real Assets



Supported by Asset (Class) Specific ESG Assessment

Potential ESG integration

- Policy adjustment
- Limits by type of asset
- Sales plan (anticipating overall portfolio target structure)
- Check of client request vs. policy objectives
- Identification of technical & sustainability design characteristics & choices
- Apply exclusions
- Assess ESG asset quality & 'sustainability risk'
- (Later) differentiate terms: collateral, pricing ...
- Amend to include ESG terms
- Add ESG criteria to formal approval
- Requires reporting: ESG criteria and asset quality, sustainability risk, ...
- Execute amended commercial terms (if terms are breached)



Define sustainability risk appetite & construct portfolio



Assess sustainability risk & fit



Safeguard portfolio performance & resilience

